

CAPABILITY STATEMENT

"Collaborating with Architects, Project Managers and Investors"



Specialists in Low to Mid-rise Apartments,
Townhouses, Grouped Dwellings, Mixed Use,
Child Care and Aged Care

CONTENTS

About Us.....	3
Organisational Structure.....	4
Key Personnel.....	5-8
Core Values and Key Services.....	9
Projects - Completed 2018/19.....	10-14
Projects - Work In Progress.....	15-18
A Selection of Internals.....	19-21
Projects - To Commence – 2019.....	22-24
Testimonials – 2019.....	25
Contact Information.....	25



2019 Edition - May



Danmar Developments - Building Contractor No. 9032

About Us

Danmar Homes Pty Ltd was established in 1993 by founding director Dan White. Initially Danmar Homes' niche was difficult inner city development blocks that due to their inherent complexity, offered no interest to other builders.

Today, Danmar is an independent medium sized family building contractor, building 'Individual design' single, double and triple storey family homes, multi-unit, apartment and retirement home developments. To service differing markets, Danmar has two specialized divisions: Danmar HOMES and Danmar DEVELOPMENTS.

Our Developments team core business being low to mid rise mixed use apartments for the Private & Public Sectors. Under a collaborative model we work alongside Clients, Architects and Project Managers, we embrace 'Partnering' to achieve common objectives.

The diverse service we offer can suit various frameworks such as 'Builder only' under competitive tendering procurements, Builder under Early Contractor Involvement, with our own in-house design team we can offer our clients a Design & Construct option too. We are also experienced developers in our own right and have completed various developments as Developer/Builder as well as in joint venture with the investor market.

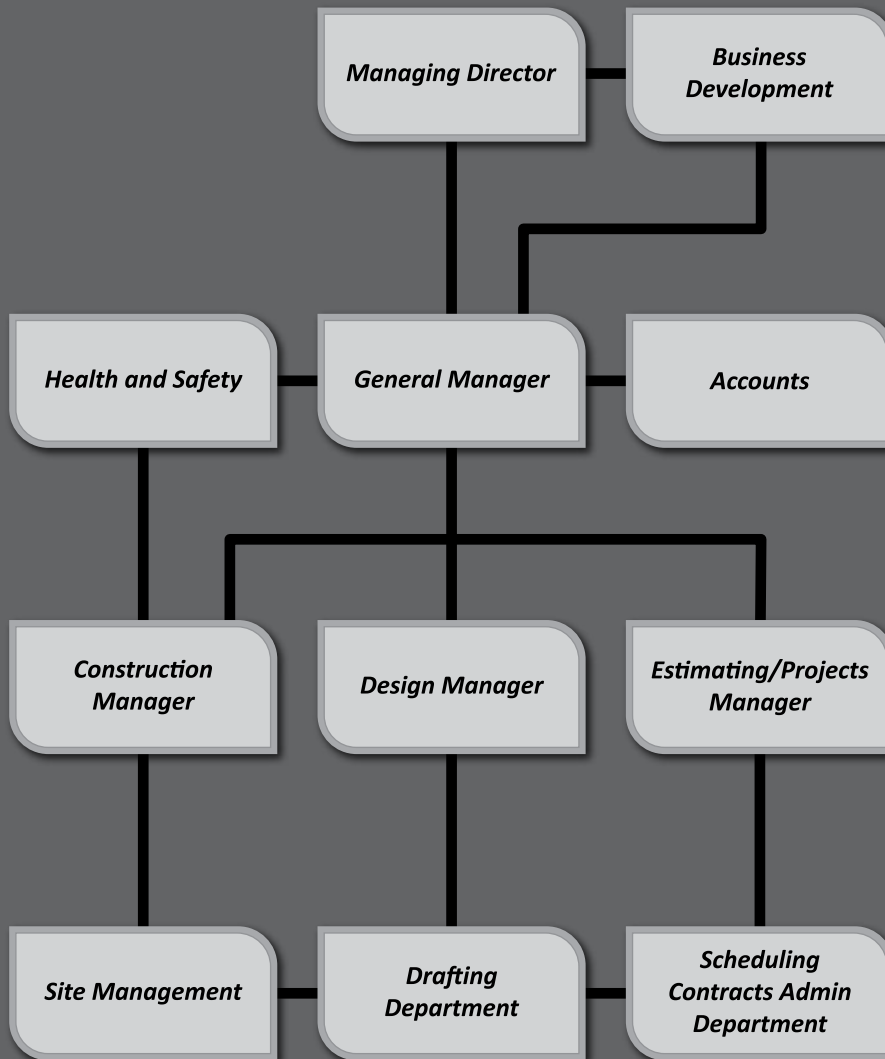
An ever present achiever in the Western Australian building industry, Danmar has been ranked amongst the top home builders both in WA and nationally for many years, our quality has assured our position as finalists of numerous Housing Industry Association awards over the years and winners of 'Medium Density Housing' and 'Small Residential' awards.

Danmar has negligible advertising expenditure, rather, relying on providing high levels of quality, service and value for money to clients to generate 'word of mouth' referrals leading to repeat clientele.



Organisational Structure

Developments



Key Personnel

DANIEL WHITE | *Managing Director*

Dan has more than 30 years' experience in the property development and construction industry. His passion, wealth of knowledge and expertise in property acquisitions, developments, building and construction has led Danmar Homes and Danmar Developments to become a highly respected market leader.

Dan has developed and built strong partnerships with key industry contacts as well as clients, suppliers, contractors and sub-contractors that have added to Danmar's success.



ROBERT WILLIAMS | *Construction Manager & Registered Builder*

From an architectural background, Rob has extensive practical experience having transitioned into site and construction management and more than 35 years' experience in the Western Australia construction industry. Rob has successfully overseen and delivered many single, double and triple storey homes, as well as Design and Construct projects including low rise apartments, commercial mixed use and retirement homes. Rob's collaborative approach with internal and external clients takes projects from tender to completion- on time and in budget.

Rob has many long term contacts with clients, suppliers, contractors and other industry professionals, built through his integrity with an honest and transparent approach. His commitment to quality and customer service is second to none.





Key Personnel

NIGEL VENTERS | *General Manager*

Nigel has a combined 30+ years experience spanning both the UK construction industry and last 13 years in Western Australia with Danmar. prior to joining Danmar in 2006, Nigel was Acting Commercial Director for Persimmon South Coast UK (a Plc Property Developer/Builder).

At Persimmon Nigel was responsible for a large team of quantity surveyors and buyers. The role required him to be highly skilled in negotiation, value engineering, and cost management cash-flow forecasting. It also involved estimating on affordable housing contracts, low to high rise apartment development projects on brownfield urban regeneration sites, remediated, greenfield & listed buildings. Prior to this role, he was Commercial Manager within the same group.

At Danmar he has been active in leading the Danmar Developments Team in low to mid rise mixed developments, which has seen the division grow to the next level. Key focuses for Nigel are client relations, system implementation, operational & product procurement. Nigel has high integrity values, and leads by example with a proactive work ethic which has formed a highly efficient team.

Project experience:

- WA: Low to Mid rise apartment mixed developments – up to \$19m
- UK: Low to High rise developments on Greenfield, Brownfield, Contaminated, Grade II – up to 75m pounds (\$140m)



Key Personnel

CARL ANDERSON | *Drafting Design Manager*

Carl has been within the Danmar Group for over fifteen years, having been in the WA building industry since 1991. Since gaining his Associate Diploma of Architecture in 1991, he has been the backbone in design and documentation for Danmar across a broad spectrum of large multi-unit developments, retirement villages, childcare centres, residential and commercial apartment tenancies, and single, two, three and four storey boutique homes. Carl manages a team of designers and draftspersons while in conjunction liaising with consultants, engineers and councils for all approvals. His extensive BCA/NCC knowledge along with his methodical thorough approach has proved to be invaluable to the Danmar organisation.



DARREN PURDIE | *Construction Manager*

Darren is a registered Building Contractor with a wealth of experience in commercial and residential multi-million dollar development projects in Western Australia for both private and government sectors. Starting in the building industry in 1989 as an apprentice carpenter, he soon climbed the ranks to Site Manager, Project Manager and then Construction Manager with some of the most highly respected Builders in WA. Employment over a period of 17 years with Esslemont Construction enabled Darren to become highly proficient in a broad range of onsite construction skill tasks such as timelines, OHS, Quality Assurance, First Aid and budget control. Darren's projects he has had Site/Construction management input include The Point Mandurah Luxury Apartments (retail/commercial hotel with 3 building podium slabs & two luxury pools); Leighton Beach Luxury Apartments (5-8 levels with gym, balcony pools & underground car park); The Quest Apartments Fremantle (121 Apartments to an existing warehouse over 5 levels), as well as various high schools, medical centres and sporting complexes. All projects ranged from \$300k to \$120 million.





Key Personnel

RAVI MARIAPPA | *Estimating/Project Manager*

Ravi has been working with Danmar since he relocated to Perth from Bangalore, India in 2010. He holds a Bachelor of Science degree from Bangalore University, India and Master of Business Administration (Finance) from Edith Cowan University, WA. Ravi started as Scheduler at Danmar before progressing to Estimator.

Ravi's role is a versatile one, which sees him providing feasibility estimates through to submission of tenders. Ravi monitors project budgets, updates pricing books and costs construction variations. He also specializes in value engineering designs/specifications and providing cost effective solutions to clients. Ravi has extensively worked in commercial, industrial and residential projects.

He has been working in the construction industry since 1997 and completed his initial training from Regional Institute of Construction Management & Research (RICMAR). His core area of expertise has been in developing project management blueprint, planning and execution, cost control, estimating and budgeting, monitoring and coordinating multi storey commercial and residential projects up to \$150 million.



Core Values and Key Services

DELIVER – a first class service

TAKE OWNERSHIP – in everything

COMMITMENT – to continuous improvement

EMBRACE – creativity & innovation

BUILD – a positive team environment

INTEGRITY – uphold honesty throughout

Our core values centered on trust have been built on tradition over a number of years. Danmar are in every true sense a traditional building contractor, with our own plant, materials warehouse and labour. Our teams' diverse international background brings together a comprehensive service during every stage of construction so that confidence is in place for our next collaboration.

Client feedback on our ability to value engineer projects has been second to none. We recognize that our clients' objectives are the same as ours: efficient cost control, a timely build and ultimately quality to stand out from the crowd.

Whether you want to come on board from the initial concept for a full design & construct, or you are looking for a quality building contractor to construct your architectural designed project we are your most suited option.

Services offered:

- | | |
|-----------------------|---|
| Concept & feasibility | Full project Costings |
| Design & Construct | Fixed Price Building Contracts (HIA, MBA, AS) |
| Value Engineering | Strata Titling |
| Planning Approval | Property Development |



Project Completed - 2018

The Knutsford, North Perth



SITE: The Knutsford, North Perth
Developed and Built by Danmar
Developments

MIX: Twenty five apartments with four
commercial offices and a cafe

HEIGHT: Three Stories- AFS and Dincel
structure with undercroft

STATUS: Practical Completion
December 2018

DESIGNER: Arcologic Design



Project Completed - 2018

955-957 Albany Highway, Victoria Park



SITE: 955-957 Albany Highway,
Victoria Park. Developed and Built
by Danmar Developments

MIX: fourteen apartments with ground
floor commercial offices and cafe

HEIGHT: Three Stories- AFS and Brickwork
structure with undercroft

STATUS: Practical Completion
December 2018

DESIGNER: Form and Function



Project Completed - 2018

Stone Street, South Perth



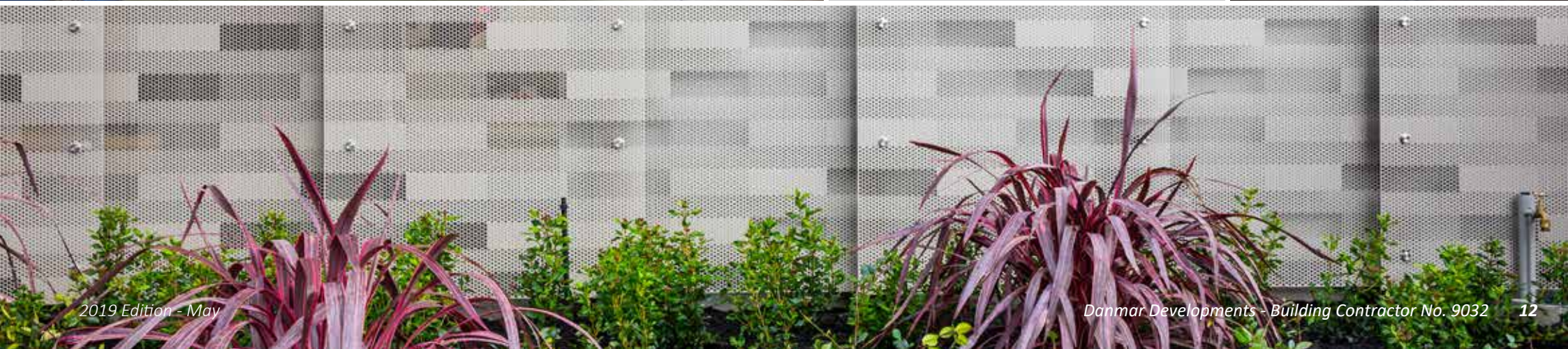
SITE: Stone Street, South Perth
Built by Danmar Developments

MIX: Eighteen apartments and a
Penthouse

HEIGHT: Five Stories- Ritek and Brickwork
structure with undercroft

STATUS: Practical Completion
December 2018

DESIGNER: Matthews & Scavalli



Project Completed - 2018

Orsino Boulevard, North Coogee



- SITE:** Orsino Boulevard, North Coogee
Built by Danmar Developments
- MIX:** Twelve apartments, 4x 3Beds, 6x 2Beds, 2x 1Beds
- HEIGHT:** Six Stories- Pre-cast concrete structure with undercroft and car stacker
- STATUS:** Practical Completion December 2018
- DESIGNER:** Cameron Chisolm Nicol



Project Completed - 2018/19

Department of Communities



SITE: 10 Stanley Street
HEIGHT: Two Stories

MIX: Six 2x2 apartments
STATUS: Handed over



SITE: 4 Kennerley Street
HEIGHT: Two Stories

MIX: Seven 2x2 apartments
STATUS: Handed over



SITE: 50 Alexandra Place
HEIGHT: Two Stories

MIX: Eight 2x2 apartments
STATUS: Handed over



Work In Progress

Paget Street, Hilton



SITE: Paget Street, Hilton
Built by Danmar Developments

MIX: Twelve 2x2 apartments

HEIGHT: Two stories with undercroft

STATUS: Currently under construction

DESIGNER: Mikasa Designs



2019 Edition - May



Danmar Developments - Building Contractor No. 9032 15

Work In Progress

John Street, Bentley

SITE: John Street, Bentley
Built by Danmar Developments

MIX: Seven 2x2 apartments

HEIGHT: Two stories

STATUS: Currently under construction

CLIENT: Department of Communities



Work In Progress

Palmerston Street, St. James



SITE: Palmerston Street, St. James
Designed and Constructed by Danmar Developments

MIX: Eight 2x2 apartments and One 2x2.5 townhouse

HEIGHT: Two stories

STATUS: Currently under construction

CLIENT: Department of Communities



2019 Edition - May



Danmar Developments - Building Contractor No. 9032 17

Work In Progress

Holland Street, Fremantle

SITE: Holland Street, Fremantle
Designed and Constructed by Danmar Developments

MIX: Three 3x2 townhouses and Four 2x2 apartments

HEIGHT: Two stories with undercroft

STATUS: Currently under construction



2019 Edition - May



Danmar Developments - Building Contractor No. 9032 18

Finishes

Kitchens



2019 Edition - May

Standard Inclusions:

- Blum soft close hardware
- 40mm Engineered stone benchtops

Finishes

Bathrooms



Standard Inclusions:

- 20mm Engineered stone benchtops
- Frameless shower screens
- Above counter basins

2019 Edition - May



Finishes

Bedrooms and Living Areas



Projects Commencing 2019



SITE: Hammond Park

MIX: Twenty six apartments

HEIGHT: Two stories

STATUS: Building contract signed

DESIGNER: Alan Ross Architects



SITE: Applecross

MIX: Twenty one apartments

HEIGHT: Four stories

STATUS: Building contract signed

DESIGNER: Modus



SITE: Como

MIX: Twenty one apartments

HEIGHT: Four stories

STATUS: Building contract signed

DESIGNER: Modus

Projects Commencing 2019



SITE: North Coogee

MIX: Eighteen apartments and four townhouses

HEIGHT: Five stories with undercroft

STATUS: Early contractor development

DESIGNER: Danmar



Projects Commencing 2019



SITE: Melville

MIX: Eight apartments

HEIGHT: Two stories

STATUS: Building contract signed

DESIGNER: Danmar

SITE: Morley

MIX: Eight apartments

HEIGHT: Two stories

STATUS: Building contract signed

DESIGNER: Danmar



SITE: Rockingham

MIX: Twenty eight apartments

HEIGHT: Three stories

STATUS: Building contract signed

DESIGNER: Rob Anson Architects

Testimonials/Recommendations

As part of our in-house management system upon completion of our projects we appreciate feedback from our clients so that we can review our processes, every so often our Capability Statement will be updated to include a selection of recent testimonials.

“I worked with Nigel who assisted in a very successful outcome on a tricky site in South Perth. Some fantastic cost saving measures implemented early with Nigel’s assistance and recommendations, and sound delivery outcome achieved on site with the delivery team at Danmar. Final product is of a very high standard. Looking forward to getting into the next two apartment projects in 2019 with Danmar Developments”

J Norrish – Jan 2019

“After working with Nigel during the initial start up phases of the residential development at 1 Stone St, South Perth (Southstone Apartments), I worked directly with him through both the cost & contract negotiations. This process whilst robust was completed without fuss and in a highly professional manner by the Danmar team”

A Wheeler – Jan 2019

“Dealing with Danmar has been a breath of fresh air and it’s definitely one of the most professional companies I have ever come across. I said this many times that you and Nigel are not only well equipped and experienced in the field of construction but what is pleasing is the client attitude you both have as well as mentality and great attitude to overcome hurdles and obstacles that we faced in a very professional and pleasant manner. So, well done gents and honestly thank you so much! ”

S Kuc – Jan 2019

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Builder’s Registration No. 9032